

## **FARM BUSINESS PLANNING AND MANAGEMENT (ARM 213)**

**PREMISE:** Managers employed to plan and manage public and private farm businesses may be technically capable, however, their ability to translate and turn around investments in agriculture into profit is often not adequate. Their inability to generate value for money (in agricultural business) most times is due to the fact that they do not possess the requisite practical farm planning and management skills required for efficient investments to generate expected results.

**OBJECTIVES:** This course is designed to equip farm planners and managers with the relevant knowledge and skills to increase their effectiveness and efficiency and to help them make profit out of investments. At the end of the course, participants should be able to:

- ◆ apply relevant skills and techniques needed to plan and manage medium and large-scale commercial farms profitably;
- ◆ keep and use accurate records for farm businesses; and
- ◆ run farms as business enterprises.

**CONTENT:**

- ◆ The farm and its environment.
- ◆ Overview of farm planning and management: theory and practice.
- ◆ Economic decision-making in farm planning and management.
- ◆ Farm analysis.
- ◆ Farm operational planning.
- ◆ Farm business record keeping.
- ◆ Operation and maintenance of farm machinery.
- ◆ Agricultural insurance and financial management.
- ◆ Managing post-harvest activities.
- ◆ Gender consideration in farm planning and management.

**TRAINING METHODS:** Lecturettes, case studies, group exercises and study visit.

**WHO SHOULD ATTEND?** Planning Officers and Farm Managers in Teaching, Research and Commercial farms in Universities, Colleges of Agriculture and Polytechnic farms, Prisons and NYSC farms, Niger Delta Development Commission (NDDC), Officers in the ADPs, CADP and Fadama, Farm Managers/Specialists in Ministry of Agriculture, Farm Operatives in the agricultural outfits of Oil Companies, Multi-national Corporations, Breweries, Private Sector Agricultural and Agro-based establishments, Graduates of Agriculture, etc.

**DURATION:** One week

**DATE:** May 8 – 12, 2017

**VENUE:** Ilorin

**CHARGES:** ₦39,100.00 (including VAT)